

French Lorganic PREMUSIANTERS

Hysope today...



Hysope is....

A French Premium Mixers brand made with organic and high quality ingredients.

Our mixers are designed to enhance cocktails thanks to their bold flavors, intense bubbles and low sugar recipes.



Mériadec Buchmüller Founder & CEO



Our range meets all your needs

Made in France

Our added value? A range of Premium Mixers made in France, with organic quality ingredients, with authentic and lightly sweetened flavors, designed to enhance your cocktails!





Pink Grapefruit Craft Soda

Intensely fruity & bold bitterness

75 cl - 20 cl

Spicy Ginger Beer

Full-bodied ginger & a hint of chili

75 cl - 20 cl - 4x20 cl

Delicate Ginger Ale

Subtile ginger notes (not spicy)

20 cl

OriginalTonic Water

Bold bitterness & bitter orange

75 cl - 20 cl - 4x20 cl

Cucumber Tonic Water

Freshness & mellow bitterness

20 cl - 4x20 cl

Elderflower Tonic Water

Floral notes & bold bitterness

20 cl

20 cl

wer <u>Lemon</u> ater Tonic Water

Candied lemon & bold bitterness

20 cl













A little flashback...

Referral Marketing
(On Trade)

Expansion through distributors (Off Trade & Export)

2019

2020

2021

2022

2023

2024

Our founder, Mériadec Buchmüller, had an idea: to create a French and organic Premium Mixers brand to match with all your favorite spirits.

Covid strikes the world for Hysope's 1st anniversary...
But despite bars closing, sales are growing!

C***VID-19**

As bars reopen,
Hysope sales explode
in the On Trade sector!
The first major cocktail
bars and gourmet
restaurants are now
featuring Hysope.



In October, Hysope achieves a recordbreaking fundraising for the soft drinks category in France, raising €1.6 million.

The aim? To structure and recruit in order to grow even faster!



The brand undergoes a makeover with an entirely **new design,** more French-inspired.

LA MAISON DU WHISKY

La Maison du Whisky becomes a strategic distribution ally in France for retail. And for its first year of foreign expansion, Hysope has already signed deals with 12 countries! Hysope takes its
first steps into
major retail with
listings at Monoprix,
the most premium,
and Leclerc, the
largest, French retail
chains!





Premium Mixers

are a core component of the leading spirits brands' strategies

























Drink Strategies "& Tonic" and "Mule"

A fast-growing category, riding on 4 strong market trends



The democratization of cocktails

Since Covid, the cocktail trend has established itself in consumer habits, whether at home or in bars, where their consumption is highly increasing.



5 Long Drinks, a perennial favorite

As a result of the strategy of major alcohol brands, Long Drinks are becoming the new standard in bars.



2 Spirits premiumization

Despite inflation and structural decline, premium spirits maintain or even experience growth, especially in the Gin and Vodka categories.



France's attractiveness is blooming

French DNA has become a true guarantee of quality, propelling France to the rank of the 6th largest global exporter in the world.

Our added



Trust in... our products!



MADE IN FRANCE

Our recipes are created in **Grasse**, produced in **Normandy**, with organic beetroot sugar from **North of France**. Steered by a **Bordeaux**-based team, determined to bring you nothing but the finest.



INTENSE BUBBLES

An intense and fine bubble that persists over time, for long lasting cocktails! The perfect carbonatation to enhance the flavors of both our mixer and your spirits.



NATURAL & ORGANIC

Certified by **Ecocert** since our inception, choosing organic ingredients was a no-brainer for us. At Hysope, ingredient lists are short and **free of artificial flavors and sweeteners!**



BOLD FLAVORS

Our mixers are crafted with the highest grade of natural flavors, to enjoy the true taste of the ingredients! Authentic flavors without compromise, that will enhance your cocktails without overshadowing the spirit.





A strong industrial partner:

>> SLAUR Sardet : one of the leading beverage manufacturers in France :

- 7 production lines
- 100 million units per year
- 1600 containers per year
- 10,000 trucks per year
- and a proximity to Le Havre, ideal for exportation

Daily supported by a team of experts:

- Member of the French "Réseau Entreprendre"
- Advised by Team France Export
- A record fund-raising of 1,6m€ in 2022, including BPI France









A team of F&B business' experts!

Made of 13 players including 4 leaders :



Mériadec Buchmüller CEO



Clément Augier
On-Trade Director



Duclot.



Amaëlle Lagrange Head of Marketing







Bénédicte Losson *Head of Operations*



>> Supported by 2 Junior Managers, 5 sales representatives & 2 interns

What's next? We're set to conquer the world!



already in daily business with

18

countries over the world (Europe, America, Asia..)



an Export team of

2

dedicated people to meet your needs



organic

Oscillation

The only

brand on the international Premium Mixers market

>> Partnerships with << leader Master Distributors



"Hysope is the perfect addition to our spirits portfolio, perfectly meeting market demand. We firmly believe that this brand will be successful."

THIERRY BENITA - CEO - LA MAISON DU WHISKY

"According to me, the sparkling of a mixer is crucial, it's what makes the difference! And Hysope is great at mastering the carbonation."

JÉRÉMY LAUILHÉ - BEST CRAFTSPERSON IN FRANCE - BARTENDER 2022

. . .

"When clients express their dislike for Gin, we initiate them to a Malouin's Gin & Tonic with Hysope Tonic Water and instantly they change their perspective!"

THOMAS & CHARLOTTE JOURDAN - FOUNDERS OF LA DISTILLERIE DE SAINT MALO AND MALOUIN'S



Designed for cocktails & approved by the best bartenders

Created to enhance even the simplest cocktails into genuine pleasures and to pair seamlessly with a wide range of spirits.



Gabriel Pons
Bacardi
Brand Ambassador



Lucie Noppe
Co-founder of Combat Bar
& St-Germain Brand
Ambassador



Thomas Alquier
Giffard Wes Cup
Finalist



Raphaëlle Rosenthal
Bartender at Danico
(Top50)
& Hysope's Brand
Ambassador



Les Cocktails de Charles Anaë Brand Ambassador



Luc Degroux
The Bartender Society 2020
Winner



Our international partners

























They talk about us!



Dossier

Big bang





Elles ont trouvé leur distributeur

- ► Le tonic **Hysope** confie sa commercialisation à LMDW. ► Pastis 12/12 devient le
- premier anisé distribué par Whiskies du Monde (WDM) chez les cavistes.
- ► Les bières lyonnaises Ninkas



Hysope, en pleine transformation



[Communiqué] Hysope, marque hexagonale de Tonics et Ginger Beer, s'engage résolument vers l'avenir avec une nouvelle identité visuelle et une collaboration stratégique avec La Maison du Whisky. Cette métamorphose consolide son statut de marque française, révélant



Emission "la pépite"

interview de meriadec buchmuller le 11 janvier 2024





HYSOPE: UN TOURNANT



Par Laurence Marot • il y a environ 2 mois

dans sa catégorie.

Lancée en 2019, la société de mixers premium crée l'événement de cette rentrée avec la refonte de son brandina et un nouveau distributeur : la Maison du whisky. Son objectif : la suprématie sur le marché français

Déjà plus de 2 millions de bouteilles vendues, une croissance de 66% en 2022, 15 salariés, une bonne implantation dans le CHR (70% de son chiffre d'affaires) dont des restaurants étoilés dans tout l'Hexagone... depuis sa création il y a 4 ans, c'est un sacré parcours accompli par la marque de mixers premium fondée par Meriadec Buchmuller



LOBS

· Des tonics chics



Collection de tonics Hysope

A quoi sert de sourcer avec précision son gin, si c'est pour le noyer dans un tonic de mauvaise qualité ? Les mixologues professionnels les amateurs avertis ont depuis longtemps jeté leur dévolu sur la maison Fever Tree, mais le leader français du tonic devra désormais compter avec l'offensive d'Hysope, aujourd'hui distribué par la Mais du Whisky et bientôt en grande distribution. Produite en France, 100 % naturelle et labélisée bio, sa gamme se décline en cinq saveur



Ce qu'il fallait voir au Whisky Live Paris 2023

24 octobre 2023 - Ugo BRUSETTI f in 🦁

La 19e édition du salon organisé par La Maison du Whisky a fermé ses portes hier soir. Rayon Boissons y était et vous fait découvrir une



BARMAG

LANCÉE EN 2019, LA SOCIÉTÉ DE MIXERS PREMIUM CRÉE L'ÉVÉNEMENT DE CETTE RENTRÉE AVEC LA REFONTE DE SON BRANDING ET UN NOUVEAU DISTRIBUTEUR : LA MAISON DU WHISKY, SON OBJECTIF LA SUPRÉMATIE SUR LE MARCHÉ FRANÇAIS DANS SA CATÉGORIE.



avec une refonte de leur branding et une allian avec la Maison du Whisky, un distributeur de re Leur objectif : conquérir la scène des mixers pr

Avec plus de 2 millions de bouteilles vendues, impressionnante de 66% en 2022, et une équip

modifie son identité visuelle et signe un partenariat de distribution majeur ave La Maison du Whisky, couvrant les cavistes, les sites de vente en ligne et demain la

Côté graphique, Hysope entend affirmer son statut de marque française et se

ouvelle signature « Le goût de l'instant ». Hysope vise à unir une communauté

O A

DISTILNEWS

lonne les moyens de devenir le leader français des Premiums Mixers

arque un tournant crucial nour Hysone. La marque française de Tonics et de Ginger Beer annonce un



Hysope change de look et de main

f 🔻 in 🤄

Le Manager

va distribuer Hysope La Maison du Whisky (240

marques) va distribuer les 5 mixers d'Hysope, marque fondée en 2019 à Bordeaux par Meriadec Buchmuller.

- 4 * tonic water :original, concombre,

fleur de sureau Boutiques, cavistes, whisky fret demain C

Hysope ne garde que le réseau CHR direc

DÉCISION



ysope confie a distribution à LMDW

sope, qui ambitionne de devenir le lear français des mixers premium, a annoncoup sur coup la création d'une nouvelle entité visuelle et la mise en place d'un parnariat de distribution avec La Maison du nisky (LMDW). L'entreprise distribuera audes cavistes et des sites de vente en , et éventuellement en grande distribution pe gardera dans son champ d'action

e CHR (grossistes, CHR direct, Metro) s 50 distilleries partenaires. La gamme pe, créée en 2019, compte quatre tonics émarquer de la concurrence. Le nouvel univers dévoile une personnalité solaire, une pe, créee en 2019, compte quatre tonics orme d'étiquette arrondie pour apporter de de la convivialité et l'icône du H. Avec sa e ginger beer. Les références sont élabo-

sera accompagnée par La Maison du Whisky pour une partie de sa distribution







Pink Grapefruit Craft Soda







Natural & Organic

75 cl

20 cl

OUR ADDED VALUE



The first French Craft Soda with a true pink grapefruit flavor! Thanks to our natural aroma, experience the full intensity of the fruit's taste and bitterness. Low in sugar and adorned with a beautiful, 100% natural pink-orange hue, it will elevate a wide range of cocktails, including the Paloma, THE trend of the year.

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OUR BARTENDER'S TIPS



"Hysope Pink Grapefruit Craft Soda has truly captured the authentic fruit flavor!

It's exactly what I need to make a Paloma, which I love to twist by using Mezcal instead of Tequila. It also works really well in No/Low cocktails,

like the Rosé Spritz with St-Germain!"

Paloma

- 5 cl of Don Julio Tequila
- 15 cl of Hysope Pink Grapefruit Craft Soda
- 2.5 cl of lime juice
- 1 cl of agave syrup
- Half of a pink grapefruit slice
- Sea salt

Nutrition facts

Average per 100 ml:

Energy 29 kcal / 122 kJ
Total Fat Og
Total Carb. 6,5g
Total Sugars 6,5g (incl. 6,5g Added Sugars)
Salt 0,01g
Sodium 0,01g
Protein Og

Ingredients

Carbonated water, sugar*, acidifier: citric acid, natural flavor of grapefruit*, purple carrot concentrate*, natural flavor of guassia, colouring: plain caramel*

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months Store in a cool place, away form direct sunlight. Do not freeze.

Production facility

Spicy

Ginger Beer







75 cl 20 cl 4x20 cl

OUR ADDED VALUE

Our Spicy Ginger Beer is a true gem, fresh and spicy! Unique, it stands out with its character: the authentic taste of ginger, with fresh and bold notes, and a hint of chili on the finish. Perfect for giving a signature touch to all your cocktails!

OUR BARTENDER'S TIPS

"Hysope Spicy Ginger Beer is a must-have for all Mule cocktails. Its unique character adds a real touch to my simplest as well as more sophisticated creations! To innovate, try the Mezcal Mule or even the Monkey Mule with whiskey!"

Moscow Mule

- 4 cl of Vodka
- 12 cl of Hysope Spicy Ginger Beer
- 1 cl of lime juice
- · 2 dashes of bitter
- 1 wedge of lime

Nutrition facts

Average per 100 ml :

Energy 40 kcal / 169 kJ Total Fat Og Sodium 10mg Total Carb. 8,8g Total Sugars 8.8g (incl. 8.8g Added Sugars) Protein Og

Ingredients

Carbonated water, sugar*, ginger juice 1%*, natural flavor of ginger*, tartaric acid natural flavor of chili pepper, lemon juice*.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months Store in a cool place, away form direct sunlight. Do not freeze.

Production facility

Delicate Ginger Ale







20 cl

OUR ADDED VALUE

Our organic and French Ginger Ale delivers a delicate and subtle ginger flavor, perfect for enhancing your cocktails.

Its beautiful golden hue and fine, intense bubbles add an elegant touch to every glass. This refined beverage combines natural freshness with a gentle sweetness,

Ideal for bringing smoothness to all your cocktail creations!

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OUR BARTENDER'S TIPS

"Hysope Ginger Ale is perfect for creating the classic Whisky-Ginger, with a twist of orange zest, pairing beautifully with whiskies like Monkey Shoulder. For a French-inspired pairing, try it with Cognac, such as Hennessy – a sure favorite!"



Ginger Whisky

- 4 cl of Whisky
- 12 cl of Hysope Ginger Ale
- Lime wedge

Nutrition facts

Average per 100 ml :

Energy 33 kcal / 139 kJ Total Fat Og Sodium 10mg Total Carb. 7,9g Total Sugars 7,9g (incl. 7,9g Added Sugars) Protein Og

Ingredients

Carbonated water, sugar*, acidifier: citric acid, natural ginger flavor, color: plain caramel*.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months
Store in a cool place, away form direct sunlight. Do not freeze.

Production facility

OriginalTonic Water









75 cl 20 cl 4x20 cl

OUR ADDED VALUE

Our Original Tonic Water stands out with its bold bitterness and rich aromatic bouquet created from quassia, gentian and quinine, with hints of bitter orange peel:

the Hysope's signature!

A must-have to enhance your Gin & Tonics and other iconic cocktails!

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OUR BARTENDER'S TIPS

"Hysope Original Tonic Water elevates all my Gins without exception! Its pronounced bitterness is perfect for adding zest to all my Long drinks. It's also a true delight for mixing with liquors such as Lillet or Campari!"

Gin & Tonic

- 4 cl of Gin
- 12 cl of Hysope Original Tonic Water
- 1 half slice of pink grapefruit
- 1 rosemary sprig

Nutrition facts

Average per 100 ml :

Energy 30 kcal / 125 kJ
Total Fat Og
Sodium 10mg
Total Carb. 7,5g
Total Sugars 7,5g (incl. 7,5g Added Sugars)
Protein Og

Ingredients

Carbonated water, sugar*, citric acid, natural flavor of quassia, natural flavor of citrus, natural flavor of gentian, natural flavor of cinchona.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months

Store in a cool place, away form direct sunlight.

Do not freeze.

Production facility

CucumberTonic Water







20 cl 4 x 20 cl

OUR ADDED VALUE

Perfect for making refreshing cocktails, our Cucumber Tonic Water is particularly valued for its freshness and distinct cucumber notes. Ideal for balancing the natural bitterness of juniper of many Gins.

Perfect for those who prefer a smoother bitterness!

OUR BARTENDER'S TIPS

"For customers who prefer a smoother bitterness, I recommend Hysope Cucumber Tonic Water! It pairs perfectly with Gins like Hendrick's. Looking for original cocktails? Try with an elderflower liqueur or twist your Cucumber G&T with basil syrup!"

Cucumber Gin & Tonic

- 4 cl of Gin
- 12 cl of Hysope Cucumber Tonic Water
- 1 lime zest
- 1 rosemary sprig

Nutrition facts

Average per 100 ml :

Energy 30 kcal / 125 kJ
Total Fat Og
Sodium 10mg
Total Carb. 7,5g
Total Sugars 7,5g (incl. 7,5g Added Sugars)
Protein Og

Ingredients

Carbonated water, sugar*, citric acid, natural flavor of quassia, natural flavor of citrus, natural flavor of gentian, natural flavor of cucumber, natural flavor of cinchona.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months
Store in a cool place, away form direct sunlight. Do not freeze.

Production facility

ElderflowerTonic Water









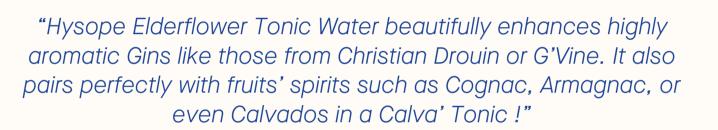
20 cl

OUR ADDED VALUE

The Hysope Elderflower Tonic Water embodies the most pronounced floral profile in our range. From the first sip, it evokes notes of spring flowers that give way to a bold bitterness on the palate.

Perfect for making fruity cocktails when summer rolls around!

OUR BARTENDER'S TIPS





Carbonated water, sugar*, natural flavor of elderflower*, citric acid, natural flavor of quassia, natural flavor of citrus, natural flavor of gentian, natural flavor of cinchona.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months

Store in a cool place, away form direct sunlight.

Do not freeze.

Production facility

Slaur Sardet - 495 Rue des Chantiers - Le Havre, France



- · 4 cl of Gin
- 12 cl of Hysope Elderflower Tonic Water
- 1 half slice of orange
- · 1 rosemary sprig

Nutrition facts

Average per 100 ml:

Energy 30 kcal / 125 kJ
Total Fat Og
Sodium 10mg
Total Carb. 7,5g
Total Sugars 7,5g (incl. 7,5g Added Sugars)
Protein Og

LemonTonic Water







20 cl

OUR ADDED VALUE

Hysope Lemon Tonic Water is the perfect balance between a bold bitterness, thanks to Hysope's signature quartet (quassia, bitter orange, gentian and quinine) and the freshness of candied lemon.

A generous aromatic blend for cocktails with sun-kissed notes!

OUR BARTENDER'S TIPS



"Hysope Lemon Tonic Water enhances the citrus notes of Gins, such as Roku. It also pairs wonderfully in cocktails with aged rums or herbal liqueurs, like Suze! You can also use it to make a Whisky Tonic, very simple and works every time!"

Lemon Gin & Tonic

- 4 cl of Gin
- 12 cl of Hysope Lemon Tonic Water
- 1 slice of lemon
- Pink pepper

Nutrition facts

Average per 100 ml :

Energy 30 kcal / 125 kJ Total Fat Og Sodium 10mg Total Carb. 7,5g Total Sugars 7,5g (incl. 7,5g Added Sugars) Protein Og

Ingredients

Carbonated water, sugar*, citric acid, natural flavor of quassia, natural flavor of citrus, natural flavor of lemon*, natural flavor of gentian, natural flavor of cinchona.

*From organic farming

Carbonation: 7.5 g/L DLUO: 24 months
Store in a cool place, away form direct sunlight. Do not freeze.

Production facility









Paloma

4 cl of Tequila1 cl of lime Juice12 cl of Pink Grapefruit Craft Soda

Garnish: half grapefruit slice & salt

Rosé Spritz

3 cl of elderflower liquor2 cl of lemon juice15 cl of Pink Grapefruit Craft Soda

Garnish: edible flowers

Pink Tonic

4 cl of Gin 12 cl of Pink Grapefruit Craft Soda

Garnish : rosemary sprig

Smoky Paloma

4 cl of Mezcal 12 cl of Pink Grapefruit Craft Soda

Garnish: spicy salt

& AS A SOFT DRINK







Moscow Mule

4 cl of Vodka 1 cl of lime juice 2 dashes of Bitter 12 cl of Spicy Ginger Beer

Garnish: lime wedge

Caribbean Mule ——

4 cl of dark Rhum 1 cl of lime juice 12 cl of Spicy Ginger Beer

Garnish: lime wedge

Berries Mule

4 cl of Gin
2 cl of verjuice or lemon juice
2 cl of raspberry syrup or shrub
10 cl of Spicy Ginger Beer

Garnish: edible flowers

Ginger Spritz

4 cl of Apérol 1 cl of lime juice 12 cl of Spicy Ginger Beer

Garnish: orange slice









Whisky Ginger

4 cl of Bourbon Whisky 1 cl of lime juice 12 cl of Delicate Ginger Ale

Garnish: lime wedge

Horse's Neck

4 cl of Cognac 12 cl of Delicate Ginger Ale 2 dashes of Bitter

Garnish: long lemon zest

Rhum Smash

4 cl of dark Rhum 2 cl of lime juice 10 cl of Delicate Ginger Ale

Garnish: mint leaves & lime

Ale Spritz

4 cl of Lillet 6 cl of Prosecco 6 cl of Delicate Ginger Ale

Garnish : orange slice

& AS A SOFT DRINK







The Perfect G&T ——

4 cl of Gin 12 cl of Original Tonic Water

Garnish: grapefruit slice & rosemary sprig

Lillet Tonic

5 cl of Lillet 10 cl of Original Tonic Water

Garnish: cucumber & mint

Gina Spritz

4 cl of Gin 2 cl of Apérol 2 cl of lemon juice 6 cl of Original Tonic Water

Garnish: bay leaves

Espresso Tonic

1 shot of warm espresso2 cl of orange blossom10 cl of Original Tonic Water

Garnish : orange zest







Cucumber G&T ——

4 cl of Gin 12 cl of Cucumber Tonic Water

Garnish: lime slice & rosemary sprig

Summer in Paris

3 cl of St-Germain liquor 2 cl of verjuice or lemon juice 12 cl of Cucumber Tonic Water 2 dashes of saline solution

Garnish: mint leaves & lemon

Basil Smash

4 cl of Gin

2 cl of lime juice

2 cl of basil syrup

8 cl of Cucumber Tonic Water

Garnish : basil leaves

Vodka Tonic

4 cl of Vodka 12 cl of Cucumber Tonic

Garnish: cucumber slice & mint









Lemon G&T

4 cl of Gin 12 cl of Lemon Tonic Water

Garnish: lemon & pink pepper

Whisky Tonic

4 cl of Bourbon Whisky 12 cl of Lemon Tonic Water

Garnish: lemon slice

Love Potion

4 cl of Vodka
2 cl of orgeat syrup
1 cl of lemon juice
10 cl of Lemon Tonic Water

Garnish: dehydrated lemon

Gin Fizz

4 cl of Gin
2 cl of lemon juice
2 cl of sugar syrup
1 egg white
8 cl of Lemon Tonic Water

Garnish: lemon slice







Hugo Spritz

4 cl of elderflower liquor6 cl of Prosecco6 cl of Elderflower Tonic Water

Garnish: mint & lime

Flower G&T

4 cl of Gin 12 cl of Elderflower Tonic Water

Garnish: Tranche d'orange & romarin

Italicus Tonic

5 cl of Italicus liquor1 cl of lime juice10 cl of Elderflower Tonic Water

Garnish: lime zest

Violet Bloom

4 cl of Gin1,5 cl of white Vermouth1 cl of violet liquor10 cl of Elderflower Tonic Water

Garnish: lemon slice



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